



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY  
PURCHASING DEPARTMENT  
75 North Pace Blvd.  
Pensacola, FL 32505**

**AWARD NOTICE**

**DATE:**  
**June 12, 2023**

**RFP TITLE & REFERENCE:**  
**Fresh Produce for Direct Delivery to School  
Cafeterias (Includes Farm-to-School  
Program), RFP #231802**

**DESCRIPTION OF PURCHASE:**

An agreement for the establishment of a list of approved fresh produce vendors and to define specific products that may be purchased by cafeteria managers for use in breakfast and lunch meals in school cafeterias. The agreement supports the Farm-to-School Program, a collaborative project of the Department of Agriculture, that connects schools and local farms to promote the use of locally grown healthy foods in the K-12 school setting, improves student nutrition, educates students about food and health, and supports local and regional farmers. Farm-to-School produce may be purchased directly from the vendor(s) on this list or the District/Department of Agriculture may contact directly with a local farmer and use vendor(s) on this list for product pickup and delivery to District cafeterias.

Vendors were rated in four (4) areas, with the recommended award to one (1) vendor earning the highest point value. The decision concerning vendor utilization and school assignment of vendor or vendors will be made by Food Services Department. The price on the RFP Tabulation reflects on the vendor's distribution fee per product and points rating. The cost of products will be the vendors actual cost plus the distribution fee.

Effective Dates: July 1, 2023 through June 30, 2024 with four (4) one-year renewal options upon mutual consent.

**REQUESTED BY:**

Food Services

**SUPPLIER NAME:**

Big Charlie's Produce, Co., LLC., Mobile, AL

**AMOUNT OF PURCHASE:**

\$625,040.00 Est. / Yr.

**FUNDING SOURCE:**

Food Services Fund (4110)

**METHOD OF PROCUREMENT:**

ECSD RFP

Responses Received: 4      Responses Rejected: 1

**DATE AND TIME POSTED:**

June 12, 2023, 4:05 p.m. Central Time

DATE: June 12, 2023  
RFP NBR: 231802  
RFP TITLE: FRESH PRODUCE FOR DIRECT DELIVERY TO SCHOOL CAFETERIAS (INCLUDES FARM-TO-SCHOOL PROGRAM)

AWARDED ITEMS ARE HIGHLIGHTED

Item	Qty.	Unit	Description	Item No.	Big Charlies Produce, Mobile, AL		Butler's Food of Pensacola, Canontment, FL		Capital City Produce of the Gulf Coast, Robertsedale, AL	
					Distribution Fee For		Distribution Fee For		Distribution Fee For	
					Minimum	Case	Minimum	Case	Minimum	Case
					Pack Size	Pack Size	Pack Size	Pack Size	Pack Size	Pack Size
1	5,000	cs	Apple, Red	550010	4.00	4.00	3.50	3.50	2.00	3.89
2	2,000	cs	Apple, Golden	550010	4.00	4.00	3.50	3.50	2.00	3.89
3	1500	cs	Apple, Sliced	560630	4.00	4.00	NB	NB	NB	3.89
4	750	cs	Apple, Granny Smith	550010	4.00	4.00	4.50	4.50	2.00	3.89
5	5,500	cs	Bananas	550150	2.00	4.00	NB	NB	2.00	3.89
6	100	pt	Blueberries	550160	2.00	4.00	4.50	4.50	2.00	3.89
7	3,000	cs	Broccoli, Florets	560010	2.00	4.00	NB	NB	2.00	3.89
8	75	cs	Cabbage, Green	560020	1.50	4.00	4.50	4.50	2.00	3.89
9	75	cs	Cabbage, Red	560030	1.50	4.00	4.50	4.50	2.00	3.89
10	100	lb	Cantaloupe	550200	2.00	4.00	4.50	4.50	2.00	3.89
11	10	cs	Carrots, Jumbo	560110	1.75	4.00	4.50	4.50	2.00	3.89
12	2,000	cs	Carrots, Baby	560110	4.00	4.00	NB	NB	NB	3.89
13	15,000	lb	Carrot, Sticks	560110	2.00	4.00	NB	NB	2.00	3.89
14	10	cs	Cauliflower, Florets	560120	2.00	4.00	NB	NB	NB	3.89
15	10	cs	Celery	560200	1.75	4.00	4.50	4.50	2.00	3.89
16	500	lb	Celery, Chopped	560590	2.00	4.00	NB	NB	NB	3.89
17	700	cs	Celery, Sticks	560200	2.00	4.00	NB	NB	2.00	3.89
18	110	lb	Cherries	550410	2.00	4.00	NB	NB	NB	3.89
19	10	cs	Chives	560520	1.50	4.00	4.50	4.50	NB	3.89
20	10	cs	Cilantro	560570	1.50	4.00	4.50	4.50	2.00	3.89
21	6,000	lb	Collard Greens	570940	2.00	4.00	NB	NB	NB	3.89
22	150	lb	Coleslaw Mix	560020	2.00	4.00	NB	NB	2.00	3.89
23	1,100	cs	Cucumbers	560300	2.00	4.00	3.75	3.75	2.00	3.89
24	45	jars	Garlic	560620	2.00	4.00	NB	NB	2.00	3.89
25	100	cs	Grapes, Red	550250	2.00	4.00	4.50	4.50	2.00	3.89
26	10	cs	Grapes, Green	550250	2.00	4.00	4.50	4.50	2.00	3.89
27	15,000	lb	Green Beans	570980	2.00	4.00	NB	NB	NB	3.89
28	50	cs	Honeydew Melon	550200	2.00	4.00	4.50	4.50	2.00	3.89
29	10	cs	Kiwi Fruit	550100	1.50	4.00	4.50	4.50	2.00	3.89
30	50	cs	Lemons	550300	2.00	4.00	4.50	4.50	2.00	3.89
31	20	cs	Lettuce, Romaine	560400	2.00	4.00	4.50	4.50	2.00	3.89
32	200	cs	Lettuce, Shredded or Chopped	560400	2.00	4.00	NB	NB	2.00	3.89
33	2,300	cs	Lettuce, Romaine, Mix	560410	2.00	4.00	NB	NB	NB	3.89
34	50	cs	Mango	550420	1.75	4.00	NB	NB	NB	3.89
35	10	cs	Mushrooms	560440	2.00	4.00	NB	NB	NB	3.89
36	50	bag	Onions, Green	560550	2.00	4.00	NB	NB	NB	3.89
37	50	lb	Onions, Red	560550	2.00	4.00	4.50	4.50	2.00	3.89
38	100	lb	Onions, Yellow	560550	2.00	4.00	4.50	4.50	2.00	3.89
39	150	cs	Onions, Yellow, Diced	560560	2.00	4.00	4.50	4.50	NB	3.89
40	100	lb	Onions, Yellow, Sliced	560520	2.00	4.00	4.50	4.50	NB	3.89
41	5,500	cs	Oranges	550400	4.00	4.00	3.50	3.50	2.00	3.89
42	5,000	cs	Pears	550460	4.00	4.00	3.50	3.50	NB	3.89
43	500	lb	Peppers, Red	56040	2.00	4.00	4.50	4.50	2.00	3.89
44	500	lb	Peppers, Green	560640	2.00	4.00	4.50	4.50	2.00	3.89
45	2,000	lb	Peppers, Chopped	570950	2.00	4.00	4.50	4.50	NB	3.89
46	50	cs	Pineapple	560500	1.75	4.00	4.50	4.50	2.00	3.89
47	100	cs	Plums	550470	4.00	4.00	4.50	4.50	NB	3.89
48	1,500	lb	Potatoes, New Red	560700	1.50	4.00	NB	NB	2.00	3.89
49	45,000	lb	Potatoes, Russet	560700	2.00	4.00	3.75	3.75	2.00	3.89
50	1,500	cs	Potatoes, Sweet	570990	2.00	4.00	3.50	3.50	2.00	3.89
51	10	cs	Potatoes, Sweet, Sticks	570970	2.00	4.00	NB	NB	NB	3.89
52	50	lb	Radishes, Cello	560800	1.75	4.00	4.50	4.50	2.00	3.89
53	10	cs	Snow Peas	560510	4.00	4.00	4.50	4.50	2.00	3.89
54	75	cs	Spinich, Cello	560430	2.00	4.00	NB	NB	2.00	3.89
55	200	lb	Spring Mix	56040	4.00	4.00	NB	NB	NB	3.89
56	100	lb	Squash, Yellow	560850	2.00	4.00	4.50	4.50	2.00	3.89
57	15,000	pt	Strawberries	550500	2.00	4.00	3.50	3.50	2.00	3.89
58	175	cs	Tomatoes	560900	1.75	4.00	4.50	4.50	2.00	3.89
59	2,000	cs	Tomatoes, Cherry	560900	2.00	4.00	3.50	3.50	2.00	3.89
60	1,000	cs	Tomatoes, Grape	560900	2.00	4.00	3.75	3.75	2.00	3.89

Item	Qty.	Unit	Description	Item No.	Big Charlies Produce, Mobile, AL		Butler's Food of Pensacola, Canontment, FL		Capital City Produce of the Gulf Coast, Robertsdale, AL	
					Distribution Fee For		Distribution Fee For		Distribution Fee For	
					Minimum	Case	Minimum	Case	Minimum	Case
					Pack Size	Pack Size	Pack Size	Pack Size	Pack Size	Pack Size
61	1,000	lb	Tomatoes, Wedge Cut	560710	2.00	4.00	NB	NB	NB	3.89
62	175	ea	Watermelon, Seedless	550550	4.00	4.00	2.25	2.25	NB	3.89
63	10	cs	Kale	560310	1.75	4.00	4.50	4.50	2.00	3.89
64	1,500	cs	Apples & Grape Mix	NO ID #	4.00	NB	NB	NB	NB	3.89
65	1,000	cs	Blueberry/Strawberry Medley	NO ID #	4.00	4.00	NB	NB	NB	3.89
66	500	cs	Broccoli, Florets	NO ID #	4.00	4.00	NB	NB	NB	3.89
67	500	cs	Celery, Sticks	NO ID #	4.00	4.00	NB	NB	NB	3.89
68	100	cs	Cantaloupe, Chunks	NO ID #	4.00	4.00	NB	NB	NB	3.89
69	500	cs	Cauliflower, Florets, Cut	NO ID #	4.00	4.00	NB	NB	NB	3.89
70	900	cs	Cucumbers, Sliced	NO ID #	4.00	4.00	NB	NB	NB	3.89
71	300	cs	Grapes, Red	NO ID #	4.00	4.00	NB	NB	NB	3.89
72	100	cs	Grapefruit, Wedges	NO ID #	4.00	4.00	NB	NB	NB	3.89
73	500	cs	Honeydew Melon & Grape Mix	NO ID #	4.00	4.00	NB	NB	NB	3.89
74	500	cs	Honeydew Melon Chunks	NO ID #	4.00	4.00	NB	NB	NB	3.89
75	500	cs	Melon Mix, Sliced	NO ID #	4.00	4.00	NB	NB	NB	3.89
76	3,500	cs	Oranges, Wedges	NO ID #	4.00	4.00	NB	NB	NB	3.89
77	500	cs	Pineapple, Chunks	NO ID #	4.00	4.00	NB	NB	NB	3.89
78	100	cs	Squash, Yellow & Zucchini Mix, Sliced	NO ID #	4.00	4.00	NB	NB	NB	3.89
79	500	cs	Strawberries	NO ID #	4.00	4.00	NB	NB	NB	3.89
80	1,000	cs	Tomatoe, Grape	NO ID #	4.00	4.00	NB	NB	NB	3.89
81	150	cs	Watermelon, Seedless, Chunks	NO ID #	4.00	4.00	NB	NB	NB	3.89
82	150	cs	Sugar Snap Peas	NO ID #	4.00	4.00	NB	NB	NB	3.89

**RFP TABULATION, RECOMMENDATIONS, AND PROTEST**

RFP tabulations with award recommendations are posted for 72 hours in the Procurement Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed. RFP tabulations or recommendations will be distributed solely through the Purchasing website address. Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes will constitute a waiver of proceedings under Chapter 120 Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*Allison Watson*  
Allison Watson  
Procurement Director

Max. Possible Points	Category	Big Charlies Produce	Butler Foods of Pensacola	Capital City Produce
30	Quality	27	0	20
20	Service	19	15	0
10	Value Added Services	9	0	0
40	Total Price	35	25	40
<b>100</b>	<b>Total Points Awarded</b>	<b>90</b>	<b>40</b>	<b>60</b>